

# Avanti Marble & Granite Celebrates 10 Years

## Stone supplier reflects on growth and company future

by Francis Heck

Avanti Marble & Granite Inc., one of the premier suppliers of quality stone products in the Mid-Atlantic region, recently celebrated its 10-year anniversary. The family-friendly BBQ was attended by over 200 employees, family members, customers, vendors and friends of Avanti. During the event, guests were given tours of Avanti's extensive inventory, which includes many new products, and received a gift bag filled with Avanti-themed items.

"We wanted to thank those who have driven our success throughout the years," stated Bill Werder, president and CEO of Avanti. "As we look ahead into the future, one thing that will not change is our belief in developing a team environment where staff members are empowered to make decisions and grow. Our employees are the reason we are here."



With offices in Frederick, Md., and Durham, N.C., the company has grown to a staff of 26 employees since it was established by Werder in 1997. Their second office opened in North Carolina in October 2004 and is directed by Jack Werder, co-owner and managing partner.



Two years ago, Avanti moved its Maryland operation into a new 26,000 square foot facility, located on six and a half acres. The facility was designed with the architect, designer and individual in mind, with the warehouse featuring a blend of artificial and natural light to provide an accurate representation of the stone during the selection process. Avanti recently finished construction on their second floor office space, with a state-of-the-art conference room and additional offices to accommodate their growing staff.

Understanding the growing demand for Brazilian granite in the marketplace, Avanti opened an office in Brazil in 2005. "This decision has proven very valuable for us. We are now able to seek out new and unique materials, and inspect the quality to ensure that we meet our clients' ever-changing needs," stated Werder.

Avanti Marble & Granite is located at 3909 Cornell Place in the Stanford Business Park in Frederick, Maryland. Their collection of natural stone products from around the world contains more than 300,000 square feet in more than 200 colors. To learn more, visit their website at [www.avantimarblegranite.com](http://www.avantimarblegranite.com), or call 301-874-3900 (Frederick); 919-941-0832 (Durham).

*Photo Top: The Avanti team gathered at their tenth anniversary celebration.*

*Photo Left: Avanti trucks loaded with granite products were on display at the event to showcase their inventory.*

*Photo Bottom: Party goers browsed through the Avanti warehouse for an upclose look at the large variety of stone.*

